



STEEL: PROVEN 100-YEARS STRONG

WCSPA Spring Meeting
Hilton La Jolla
La Jolla, CA 92037
February 26, 2025

MINUTES

Robbins called the meeting to order at 8:00 am.

Those present were:

Bill Rumback	J&J Drainage Products
Tim Hahn	Pacific/Lane
Brandon Scherber	True North Steel
Manny Grijalva	Pacific/Lane
Jason Mayer	True North Steel
Tanner Kelly	Contech
Chris Hass	Contech
Chris Totland	Contech
Brian Roche	Titan Construction Products
Chuck Hitt	Worthington Steel
Max Baldwin	Contech
Greg Robbins	Contech
Mike McGough	NCSPA via phone
Diana Brooks	NCSPA via phone

The **Anti-Trust Disclaimer** was read by Rumback and signed by all present. Hahn motioned to approve the minutes from our Sept. 2024 meeting and Hitt seconded. The motion passed unanimously.

The **Mill Producers' Report** was given by Hitt. Current hot roll numbers are at 838 per ton up 39 dollars compared to 694 in January. Potential tariffs on imports and exports and other unknowns are causing increases. Contracts are pulling tonnage strongly while spot availability is limited which leads to question availability in April. Scrap is up \$30 for March to \$480. In the automotive sector, Chrysler lost big money while Ford and GM showed record bonuses. Electric car incentives may be reduced. Automotive looks to be healthy, as the largest user of steel. Mill capacity utilization is at 74.5%. Lead times are into April and May, not culvert, just spot orders. Supply service centers are reduced to just below two months. Uncertainty and confusion have created panic. Expect \$900 ton on hot rolled in the near future. Demand has not changed much but panic buying is driving the market.

Cliffs took 1.5 million tons out of the market last year. The buyout of U.S. Steel could change supply depending on the buyer.

The **Regional Presidents Council Report** was given by Hitt. Scholarships were increased to \$2000 each for the 3 available. The Super Regional Meeting was held last Sept. at Corpus Christi, TX which included an SDI plant tour in nearby Sinton, TX. MarMac is a possible host for the 2026 Super Regional Meeting at their facility in South Carolina.

In regional news, there was a recent conference call by the GL & NE newly merged region. Hitt reported the NC region met in March with a focus on DOT relationships. GL & West Region joint meetings were held regarding Ohio and Montana issues with polymer coating. The SC will have a conference call in March.

Roche presented the **Treasurer's Report**. The first item was video expenses. The NE Region sent a check for \$2,500 which was posted in November. All regions contributed to the marketing video program. The cost to the Western Region was \$16,000 after approving a total expenditure of \$25,000.

That leaves \$9000 in unspent, approved budget funds which can be used to hire an influencer, pr produce future videos etc.

The region generally nets \$23,000 each year with the current dues, expenses, and reimbursements. WCSPA did not receive a 2024 invoice for the regional support of initiatives for NCSPA programs for \$1000 and the NERI scholarship program for \$1,500 as expected. We had approved to contribute \$1500 for the scholarship program. McGough will check into the missing invoice and forward it to Roche. WCSPA will again contribute \$1500 for the 2025 scholarship program

The IRS tax return has been completed, along with the Colorado SOS annual filing. The State of Colorado increased their fee from \$10 to \$25.

Current regional per unit dues of \$800 will remain the same.

Rumback motioned to approve the treasurer report.
Seconded by Grijalva.

In a discussion on the 2024 **CALTRANS hydraulic workshop** was discussed. The impact was valuable to members who attended the 3-day session. WCSPA members talked about hosting a joint meeting with multiple DOTs in the future. Robbins motioned to make a dot outreach subcommittee; Baldwin seconded. Totland will chair the subcommittee serving with other members, McGough, Mayer, Baldwin and Grijalva.

Robbins led the discussion on a **Video Re-release**. Brooks released the videos through social media, but an NCSPA release is to a smaller audience than we would like. Pacific Corrugated released the videos. More WCSPA companies need to release them individually through their own social media and email campaigns to grow the

audience, Discussions followed about using PR newswire as a service where cost is nominal.

Questions arose about creating a PDH credit if we combined two or three videos together and added more content. information substance.
WCSPA asked McGough to bring this up to the NCSPA board.

Brooks was asked to work up a one pager highlight sheet on where to find videos and how to share them via social media, etc. which can be forwarded to our individual companies marketing staffs.

Old Business

CALTRANS update was given by McGough / Baldwin / Grijalva.
Since last Fall, CALTRANS eliminated asphalt references and discussed labeling pipe gauge on the inside of polymer pipe. They are removing a field applied mastic, bituminous derivative.

Efforts to develop more interest with the seismic design information on buried bridges. The Bridge Committee was reviewing the ballot item for that. The South Dakota committee chair of the seismic committee and structures committee are looking at it. California should have some input. Caltrans next conference is during the Summer.

Apparel creation initiative for members presenting in WCSPA was given a budget of \$1500 for NCSPA branded shirts and or hats.

Montana/Ohio polymer update. Follow up calls have been made with both states. Ohio usage policy is based on what they have seen. T249 locking test and repair lockage specifications have slight changes. Montana reps were on that call and actively asked questions. A follow up call as an NCSPA team to be made and a letter sent to Ohio. A similar letter will be going out to Montana soon discussing repair language etc. NCSPA wants to do a site inspection and look at installation, checking among other things if installation was outside of recommended ranges. Traceability aspect, coil, laminating or galvanized issues could also be investigated. This will be a Spring or Summer target date. Mayer stated that Montana looked at more installations than Ohio. Ohio did use polymer in locations outside the parameters of recommended usage. Shavings on heavier gauge pipes were prevalent but superficial and not imbedded too deeply. Thousands of feet were installed with nominal issues.

TAC update McGough stated that the NCSPA Design Manual rewrite will include additions of tech notes, specifications, tracked vehicle loading, liner usage, and manhole specs. Sustainability and resistivity chapters are being added as well as new color photos. A goal is for 2026, 1st quarter completion.

Environmental product declaration. NCSPA Board is funding has been approved for the lower 48 states. They will look at Canada resources and work with the company that drafted theirs. Data collection will take place in 2025 with a report done in 2026.

College Program Update was given by Hahn. The Education Committee has been added and their scope of work has been defined with co-chairs Brandon Scherber (TNS) and Bob Crossk (Southeast Culvert) & Diana Brooks meeting every two weeks. Feb. 28th is the last day to submit for 2025 scholarships. Spring presentations have been identified in regions. The flier was updated for next year's application. Email Blast will be sent to the entire email base Friday. Also posts will be on Linkdn and Facebook. A line for email addresses of professors has been added to application. NERI applications go to Brooks and McGough. 3 applications have been received so far. They group will meet next on March 3rd. Contact your regional VP to share info within their own regions.

Document Mgmt. Roche told the group that WCSPA is live and on-line with Document Management. Our archive system has been moved from the NCSPA website as we have our own. We have all the room we need with 1 terabyte of space available. Roche will send an invitation to each of us from info@wscpa.org for shared access to the WCSPA OneDrive archive folder. Using the link provided in the email, you will sign in with your Microsoft credentials to access the shared folder. Your company's policy settings may prevent you from accessing the folder. Let Roche know if you have issues and he will send you another email with a link with a password. To avoid corporate firewalls.

Previous WCSPA minutes and agendas are all available. WCSPA previously approved \$250 per year budget for that. Currently we are using GoDaddy for domain management for \$240.00 The WCSPA website resides within the NCSPA website. Changes can be made as necessary.

Board of Directors update was given by Hahn. NCSPA Board met in November in Orlando. President: Tim Hahn, Justin VanHall: first VP, Chuck Hitt: 2nd VP
Chuck and Katie Hitt will be chairing the annual convention in Hawaii.
Secretary: Doug Witten, Dan Kadrmaz: Treasurer.

The member of record is going through updates by Madeline Crouch Firm.
Ballots are to be mailed out for new members.

There is a new MVP award called the Mike Rackers Award, to be presented at annual convention. The Member of the Year award honors recently deceased Mike Rackers from Metal Culverts Inc.

Future board meetings will be in Dallas, July 2025 and in the Fall on Nov 11-13, 2025 in Atlanta, GA in conjunction with the ASTM conference.

A renewed contract was agreed on in December for Mike McGough for a 3-year term.
College Scholarship Application Deadline Feb 28th.

New Business Grijalva brought up upgrading our WCSPA logo to include words stating our full title. He suggested Fiverr free lancers could do it for a nominal fee. A Motion by Hahn was seconded by Totland to use Fiverr to redesign our logo with spending not exceeding \$500. Grijalva will pursue this endeavor.

New members MarMac is currently a member of WCSPA. A replacement for MarMac's contact is Richard Northcutt. Hahn will contact him to invite them to be a more active participant.

Hahn also mentioned reaching out to a perforating company as an associate member. Hahn said Pacific Corrugated uses Diamond Perforating based in California, which could join under a class 5 national membership. WCSPA Regional members must be NCSPA members.

Next meeting location and board appointments

Robbins will put a list together of potential Fall 2025 or Winter 2026 meeting sites before our next conference call scheduled tentatively for October 15th.

Robbins will serve one more year as president. Scherber will serve a 2nd year as vice president. The other board members will continue their terms.

Robbins called for a motion to adjourn at 10:23 am.
The Motion was made by Hahn and seconded by Mayer.